



# Med+Suite

Any Time... Any Place...

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## MedSuite's Anesthesia Practice Management System

- On Demand Software
- High-Performance
- Relational Database
- Highly Responsive
- Heads-Down Data Input
- Rich Internet Application
- Scalable Architecture
- Large Practices
- Billing Services

## On Demand Software

- Unrestricted Access Any Time... Any Place...
- Increased Security
- High Availability (24x7)
- Scales to 100's of Users
- Pay-As-You-Go
  - ◆ No Large Up-Front Costs
  - ◆ No Per-Seat Licenses
  - ◆ No 3rd-Party Software Licenses
- No Additional Fees for:
  - ◆ Software Support
  - ◆ Future Upgrades
  - ◆ Future Enhancements
- Reduced Overhead & Lower Costs...MedSuite performs:
  - ◆ Backups
  - ◆ Server Maintenance
  - ◆ Server Upgrades

## Rich Internet Application (RIA)...

- Combines the robust functionality of desktop software with an Internet-based application
- Enables "heads-down" data entry
- Any Internet connection
- Runs on low-speed lines

## HIPAA Compliant

- ANSI 835 Claims
- ANSI 837 Remittance
- Security
  - ◆ Password Controls
  - ◆ Encryption
  - ◆ Access Logs
  - ◆ Event Logs
- Disaster Recovery
  - ◆ Backups / Restores

## Demands of the 21<sup>st</sup> Century

According to the Healthcare Billing and Management Association (HBMA), payroll costs account for nearly two-thirds of your operating budget. Decreasing reimbursements, increasingly complex regulations and offshore labor are forcing anesthesia practices and billing companies to face some difficult issues. Some billing companies have embraced using offshore labor and can be profitable with a commission structure as low as 3% of collections. If you're a billing company executive, how do you compete? If you're a practice administrator, how do you keep from being "outsourced" yourself? The answer to both of these questions is that labor-intensive tasks must be automated and that a business built on 20<sup>th</sup> century technology must be re-engineered for the 21<sup>st</sup> century using what is known as "On Demand" software.

## On Demand Software

With On Demand technology, business applications are delivered over the Internet by a software provider for a monthly subscription fee. There are no large upfront costs and no "per-seat" licenses; you simply pay-as-you go for the features you use. You can be up and running from a state-of-the-art data center sooner than with a traditional software installation. On Demand software can be updated easily and is deployed automatically. Don't confuse On Demand technology with the Application Service Provider (ASP) model from the late 1990's. Generally, ASPs built large data centers and hosted "legacy" software packages over the Internet, often using Citrix or Windows Terminal Services. In contrast, On Demand software is designed specifically for the "software-as-a-service" model and is deployed over the Internet.

## Any Time... Any Place...

MedSuite offers a full-featured state-of-the-art Anesthesia Billing & Practice Management System specifically designed to address the unique needs of large practices and large-scale medical billing services. Since there are no "per seat" licenses, no scheduled times when the system is unavailable due to overnight processing or database backups, and the software is deployed over the Internet, MedSuite delivers **On Demand Any Time... Any Place...**

MedSuite's high-performance, high-availability On Demand software is offered on a transaction fee basis, based on the number of Anesthesia Cases and Non-Anesthesia Encounters, and includes technical support, software updates, and enhancements. With On Demand software there are no large licensing fees, no "per-seat" licenses, no long-term commitments, no new hardware purchases to make, and you only pay for what you use. MedSuite's On Demand technology increases productivity and reduces costs in your back office without a large capital investment by automating manual processes using a high-availability, work-from-anywhere product.

## Rich Internet Application (RIA)

Not to be confused with a browser-based On Demand application, MedSuite is a Rich Internet Application or RIA, which combines the robust functionality of desktop software with internet-based deployment and access. MedSuite's new technological foundation is extendable and stable, reduces the manpower necessary for practices and billing services to operate, and provides enhanced access to the backend data missing in most products on the market today. MedSuite's workflow was designed to facilitate "heads-down" data input while avoiding the "point-and-click" inefficiencies of many Windows-based products.